



CONTACT

Joel Westphal
Director of Client Relations
4000 Genesee place, Suite 203
Lake Ridge, VA 22192
jwestphal@fluetlaw.com
(703) 590-1234

ON THE WEB

FH+H Website: <http://www.fluetlaw.com>
FH+H GrowCon Blog: <http://blog.fluetlaw.com>

OVERVIEW

Fluet Huber + Hoang is a rapidly growing, full service law firm that serves as advocate, counsel, and champion for clients world-wide. Its clients range from individuals to startups to international conglomerates. FH+H clients work in a wide variety of industries and have legal needs that span the full breadth of the law.

- FH+H was founded in 2009 by [Joseph E. Fluet III](#) and is based in Lake Ridge, VA.
- FH+H began with a single corporate client.
- Currently, FH+H has over 200 corporate clients and 300 individual clients.
- [Jennifer S. Huber](#) joined the Firm in January 2010 as a Partner.
- [Francis Q. Hoang](#) joined the Firm in May 2010 as a Partner.
- FH+H opened an Easton, MD office in January 2011.
- [Hugh Quinn](#) joined the Firm in January 2012 as a Partner.
- FH+H opened an Alexandria, VA office in March 2012.

RESOURCES

FH+H is a full service law firm that serves a wide variety of clients: individuals, startups, small/medium businesses, Fortune 500 companies, international conglomerates, general counsels, other law firms.

- FH+H lawyers have served clients in countries spanning 5 continents, including the UAE, Iraq, and Afghanistan.
- FH+H has 6 lawyers with security clearances, including 4 with TS-SCI, maintains a SCIF facility capable of storing classified documents, and has provided services to multiple companies working in the classified space.
- FH+H lawyers include a former White House lawyer, 2 former federal prosecutors, 3 former federal law clerks, a former Hill staffer, 3 combat veterans, and individuals with significant travel in non-permissive environments.
- FH+H staff speak a total of 8 different languages.
- FH+H maintains a popular blog called [GrowCon](#), for the rapidly growing Government Contractor.
- FH+H regularly provides free resources such as webinars, whitepapers, eBooks, videos, blog articles, studies and reports.

NOTABLE VICTORIES*

- **Litigation:** Obtained a multi-million dollar verdict for a client in a dispute involving multiple overseas companies.
- **Government Contracts:** After the Government demanded a multi-million dollar adjustment to a program fee, FH+H successfully negotiated the amount to less than 20% of the amount sought.
- **Export Compliance:** Obtained an export license for a complex defense article and related defense services for a U.S. company seeking to do work in the Middle East, resulting in over \$100,000,000 of new business.
- **Business Formation:** Assisted an Investment Bank with creation of its corporate structure and templates for all transactional document used to place investments.
- **Corporate Transactions:** Obtained a \$900,000 settlement for a Government Contractor in a contract dispute with another Contractor.
- **Criminal Defense:** Successfully represented an individual charged with multiple federal felonies such that no charges were filed; successfully represented one of the most high profile violent crimes in Northern Virginia history by negotiating for much lower charge.
- **Government Investigation:** Successfully represented a \$40/million year Company facing Congressional Investigation; successfully defended a high-profile individual who was the subject of a well-publicized congressional investigation.
- **Internal Investigations:** Asked by multiple Fortune 500 companies to conduct extensive internal investigations into sensitive matters.
- **Security Clearances:** Protected the careers of many individuals by ensuring that their rights were protected when faced with security clearance investigations.

**Note: Case results depend on a variety of unique factors, and do not guarantee or predict similar results for future cases.*